

**WOMEN'S CARE CENTER, INC.**



**FINANCIAL STATEMENTS  
DECEMBER 31, 2022**

**WOMEN'S CARE CENTER, INC.**

**South Bend, Indiana**

**DECEMBER 31, 2022**

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## INDEPENDENT AUDITOR'S REPORT

To The Board of Directors  
**WOMEN'S CARE CENTER, INC.**  
South Bend, Indiana

### Opinion

We have audited the accompanying financial statements of **WOMEN'S CARE CENTER, INC.** (a nonprofit organization), which comprise the statements of financial position as of December 31, 2022 and 2021, and the related statement of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of **WOMEN'S CARE CENTER, INC.** as of December 31, 2022 and 2021, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of **WOMEN'S CARE CENTER, INC.** and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Prior Period Financial Statements

The financial statements of Women's Care Center, Inc. as of December 31, 2021 were audited by other auditors whose report dated November 14, 2022 expressed an unmodified opinion on those statements.



**ELKHART**  
3150 Windsor Court  
574.262.8886

**GOSHEN**  
1832 West Lincoln Avenue  
574.534.4040

**MISHAWAKA**  
3830 Edison Lakes Parkway  
574.288.4801

## **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Women's Care Center, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

## **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Women's Care Center, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Women's Care Center, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Insight Accounting Group, PC*

Insight Accounting Group, P.C.  
Certified Public Accountants  
Elkhart, Indiana

December 6, 2023

**WOMEN'S CARE CENTER, INC.**  
**STATEMENTS OF FINANCIAL POSITION**  
**December 31, 2022 and 2021**

	<b>2022</b>	<b>2021</b>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 6,763,862	\$ 3,933,763
Receivable From Partner Center	-	31,474
Grants Receivable	674,752	494,223
Promise to Give Receivable	500,000	-
Prepaid Expenses	61,623	58,393
Total Current Assets	8,000,237	4,517,853
<b>PROPERTY AND EQUIPMENT</b>		
Land	1,210,649	1,210,649
Buildings & Improvements	9,148,062	9,169,243
Furniture & Equipment	1,932,030	1,826,838
Total Cost of Property and Equipment	12,290,741	12,206,730
Less Accumulated Depreciation	(3,193,946)	(2,841,136)
Net Property and Equipment	9,096,795	9,365,594
Construction in Progress	3,659,567	2,569,094
Total Property and Equipment	12,756,362	11,934,688
<b>OTHER ASSETS</b>		
Right of Use Asset - Operating Leases	765,906	-
Catholic Investment Services	447,291	-
Beneficial Interest in Assets Held at Community Foundation	946,933	1,042,553
Total Other Assets	2,160,130	1,042,553
<b>TOTAL ASSETS</b>	<b>\$ 22,916,729</b>	<b>\$ 17,495,094</b>
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Accounts Payable	\$ 142,585	\$ 59,571
Operating Lease Liabilities Current	98,727	-
Accrued Wages	288,831	185,917
Accrued Expenses	31,900	89,061
Funds Held for Partner Centers	63,899	148,938
Total Current Liabilities	625,942	483,487
<b>LONG TERM LIABILITIES</b>		
Operating Lease Liability Noncurrent	667,179	-
Total Long Term Liabilities	667,179	-
<b>NET ASSETS</b>		
Without Donor Restrictions	14,623,762	14,026,592
With Donor Restrictions	6,999,846	2,985,015
Total Net Assets	21,623,608	17,011,607
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<b>\$ 22,916,729</b>	<b>\$ 17,495,094</b>

The accompanying notes are an integral part of these financial statements.

**WOMEN'S CARE CENTER, INC.**  
**STATEMENTS OF ACTIVITIES**  
For the Year Ended December 31, 2022 and 2021

	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Combined Total	Without Donor Restrictions	With Donor Restrictions	Combined Total
<b>Public Support and Revenues:</b>						
Direct Mail Contributions	\$ 2,146,728	-	\$ 2,146,728	\$ 2,037,944	-	\$ 2,037,944
Personally Developed Contributions	1,122,495	2,949,785	4,072,280	2,045,003	2,495,015	4,540,018
In-Kind Contributions	406,375	-	406,375	375,491	-	375,491
Other Contributions	556,739	-	556,739	392,453	-	392,453
Grant Revenue	2,479,745	574,000	3,053,745	2,292,993	75,000	2,367,993
Contributions from Women's Care Center Foundation, Inc.	2,784,922	1,094,997	3,879,919	844,598	1,300,000	2,144,598
Special Events	2,152,940	-	2,152,940	2,370,780	-	2,370,780
Less: Special Events Direct Benefits to Donors	(589,128)	-	(589,128)	(521,066)	-	(521,066)
Interest Income	1,551	-	1,551	502	-	502
Net Investment Income	(221,716)	-	(221,716)	42,553	-	42,553
Loss on Disposal of Asset	(37,965)	-	(37,965)	(14,095)	-	(14,095)
Subtotal	10,802,686	4,618,782	15,421,469	9,867,156	3,870,015	13,737,170
Net Assets Released from Restriction	603,951	(603,951)	-	2,285,000	(2,285,000)	-
Total Support and Revenue	11,406,637	4,014,831	15,421,469	12,152,156	1,585,015	13,737,170
<b>Expenses</b>						
Program Services	9,145,607	-	9,145,607	7,282,055	-	7,282,055
General and Administrative	1,079,107	-	1,079,107	766,575	-	766,575
Fundraising	584,753	-	584,753	734,531	-	734,531
Total Expenses	10,809,467	-	10,809,467	8,783,161	-	8,783,161
<b>CHANGE IN NET ASSETS</b>						
	597,170	4,014,831	4,612,002	3,368,995	1,585,015	4,954,010
<b>Net Assets, Beginning of Year</b>	14,026,592	2,985,015	17,011,607	10,657,597	1,400,000	12,057,597
<b>Net Assets, End of Year</b>	\$ 14,623,762	\$ 6,999,846	\$ 21,623,609	\$ 14,026,592	\$ 2,985,015	\$ 17,011,607

The accompanying notes are an integral part of these financial statements.

**WOMEN'S CARE CENTER, INC.**  
**STATEMENTS OF CASH FLOWS**  
For the Year Ended December 31, 2022 and 2021

	<b>2022</b>	<b>2021</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 4,612,002	\$ 4,954,010
Adjustments to Reconcile Change in Net Assets to		
Depreciation	471,053	472,077
Loss on Disposal of Fixed Assets	37,965	14,095
Contribution of Fixed Assets	(2,000)	(5,500)
Loss/(Gain) on Investments	221,716	(42,553)
(Increase)/Decrease in Operating Assets:		
Other Receivable - Related Party	31,474	(31,474)
Promises to Give Receivable	(500,000)	250,000
Grants Receivable	(180,529)	(23,582)
Prepaid Expenses	(3,230)	(1,670)
Increase/(Decrease) in Operating Liabilities:		
Accounts Payable	83,014	(242,832)
Accrued Wages	102,914	-
Accrued Expenses	(57,161)	70,643
Funds Held for Partner Centers	(85,039)	99,629
<b>Net Change in Cash from Operating Activities</b>	<u>4,732,179</u>	<u>5,512,843</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Transfer of funds to Catholic Investment Services	(500,000)	-
Transfer of funds to Community Foundation	(73,388)	(1,000,000)
Purchase of Fixed Assets and Construction in Progress	(1,328,692)	(3,106,600)
<b>Net Change in Cash from Investing Activities</b>	<u>(1,902,080)</u>	<u>(4,106,600)</u>
<b>NET CHANGE IN CASH &amp; CASH EQUIVALENTS</b>	2,830,099	1,406,243
<b>CASH &amp; CASH EQUIVALENTS - Beginning of Year</b>	<u>3,933,763</u>	<u>2,527,520</u>
<b>CASH &amp; CASH EQUIVALENTS - End of Year</b>	<u>\$ 6,763,862</u>	<u>\$ 3,933,763</u>
<b>The Organization had the Following Noncash Investing Transactions:</b>		
Donation of Fixed Asset	\$ 2,000	\$ 5,500
<b>Total Noncash Investing Transactions</b>	<u>\$ 2,000</u>	<u>\$ 5,500</u>

The accompanying notes are an integral part of these financial statements.



**WOMEN'S CARE CENTER, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended December 31, 2022**

	<u>Program Services</u>	<u>Support Services</u>	<u>Fundraising</u>	<u>Total</u>
Salaries, Employee Benefit, and Taxes	\$ 5,419,385	\$ 598,932	\$ 358,220	\$ 6,376,537
Carseats, Cribs, and Diapers	696,015	-	-	696,015
Client Transportation	7,738	-	-	7,738
Prenatal Vitamins	102,062	-	-	102,062
Pregnancy and Childcare Supplies	154,437	-	-	154,437
Children's Books	56,123	-	-	56,123
Counselor Training, Conferences, and Seminars	104,017	28,668	-	132,685
Database Management	30,486	-	3,072	33,558
Dues and Publications	-	13,969	-	13,969
Meals and Entertainment	-	-	14,705	14,705
Other Development Costs	412	-	44,754	45,166
Office Equipment and Supplies	-	127,648	-	127,648
Postage and Printing	-	43,874	86,958	130,832
Professional, Payroll, and Computer Fees	-	88,904	3,049	91,953
Occupancy Costs	1,184,107	12,083	12,083	1,208,273
Depreciation	461,631	4,711	4,711	471,053
Service Advertising	463,203	-	18,875	482,078
Administrative and Development	-	121,390	-	121,390
Travel and Vehicle Expenses	623	3,485	38,326	42,434
Bank Fees	-	35,443	-	35,443
Partner Center Costs	465,368	-	-	465,368
<b>Total Functional Expenses</b>	<b>\$ 9,145,607</b>	<b>\$ 1,079,107</b>	<b>\$ 584,753</b>	<b>\$ 10,809,467</b>

The accompanying notes are an integral part of these financial statements.

**WOMEN'S CARE CENTER, INC.**  
**STATEMENT OF FUNCTIONAL EXPENSES**  
**For the Year Ended December 31, 2021**

	<u>Program Services</u>	<u>Support Services</u>	<u>Fundraising</u>	<u>Total</u>
Salaries, Employee Benefit, and Taxes	\$ 4,574,471	\$ 433,465	\$ 469,482	\$ 5,477,418
Carseats, Cribs, and Diapers	540,234	-	-	540,234
Client Transportation	1,234	-	-	1,234
Prenatal Vitamins	45,372	-	-	45,372
Pregnancy and Childcare Supplies	126,790	-	-	126,790
Children's Books	42,050	-	-	42,050
Counselor Training, Conferences, and Seminars	65,364	-	-	65,364
Database Management	16,287	-	3,759	20,046
Dues and Publications	-	2,908	-	2,908
Miscellaneous	-	1,471	-	1,471
Meals and Entertainment	-	-	20,949	20,949
Other Development Costs	2,506	-	39,476	41,982
Office Equipment and Supplies	-	105,036	-	105,036
Postage and Printing	-	14,412	127,044	141,456
Professional, Payroll, and Computer Fees	-	44,577	5,088	49,665
Occupancy Costs	608,553	6,210	6,210	620,973
Depreciation	462,635	4,721	4,721	472,077
Service Advertising	382,852	-	3,012	385,864
Administrative and Development	-	89,424	-	89,424
Travel and Vehicle Expenses	34	18,105	54,790	72,929
Bank Fees	-	46,246	-	46,246
Partner Center Costs	413,673	-	-	413,673
<b>Total Functional Expenses</b>	<u>\$ 7,282,055</u>	<u>\$ 766,575</u>	<u>\$ 734,531</u>	<u>\$ 8,783,161</u>

The accompanying notes are an integral part of these financial statements.

**WOMEN'S CARE CENTER, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**December 31, 2022 and 2021**

**NOTE 1 – NATURE OF ORGANIZATION & ACCOUNTING POLICIES**

Founded in 1984, Women's Care Center, Inc. (the Organization) is a not-for-profit organization dedicated to helping young women have healthier pregnancies, become better parents and take first steps to self-sufficiency. The Organization provides parenting skills classes, one-on-one goal counseling, ultrasounds and pregnancy testing, baby basics and prenatal education, healthy relationships counseling, prenatal vitamins, cribs, car seats, diapers and baby items offered under incentive program and books for children. All services are provided free of charge. The Organization is the nation's largest pregnancy resource center with 35 locations in 12 states (Florida, Indiana, Illinois, Kentucky, Maryland, Michigan, Minnesota, Nebraska, North Dakota, Ohio, Pennsylvania, and Wisconsin). Funding for all of the center's programs comes almost exclusively from private sources.

The following is a summary of the accounting policies adopted by the Organization which have a significant effect on the financial statements:

**Basis of Presentation** – As required by generally accepted accounting principles in the United States of America ("U.S. GAAP"), the Organization is required to report information regarding its financial position and activities according to two classes of net assets:

Without Donor Restrictions – Net assets without donor restrictions are available for use at the discretion of the Board of Directors (the Board) and/or management for general operating purposes. From time to time the Board designates a portion of these net assets for specific purposes which makes them unavailable for use at management's discretion. For example, the Board has designated a portion of net assets without donor restrictions as a quasi-endowment (an amount to be treated by management as if it were part of the donor restricted endowment) for the purpose of securing the Organization's long-term financial viability.

With Donor Restrictions – Net assets with donor restrictions consist of assets whose use is limited by donor-imposed, time and/or purpose restrictions. The Organization reports gifts of cash and other assets as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, the net assets are reclassified as net assets without donor restriction and reported in the statements of activities as net assets released from restrictions. Some net assets with donor restrictions include a stipulation that assets provided be maintained permanently (perpetual in nature) while permitting the Organization to expend the income generated by the assets in accordance with the provisions of additional donor imposed stipulations or a Board approved spending policy

**Basis of Accounting** – The financial statements have been prepared on the accrual basis of accounting, whereby, revenues are recognized when earned and expenditures are recognized when incurred. This basis of accounting conforms to U.S. GAAP. The Organization recognizes revenue in accordance with ASU No. 2014-09, see note 2.

**Use of Estimates** – The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**WOMEN'S CARE CENTER, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**December 31, 2022 and 2021**

**Cash and Cash Equivalents** – For the purpose of the statement of cash flows, cash and cash equivalents consist of cash held in checking and savings accounts. Furthermore, the Organization considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

**Grants Receivable** – Grants are recognized when the grantor makes a promise to the Organization, that is, in substance, unconditional. Unconditional grants expected to be collected within one year are reported at their net realizable value. Grants expected to be received in more than one year, if material to the financial statements, are reported at the present value of their estimated future cash flows using a risk-free rate at the date of the grant to determine the discounts. All grants receivable are expected to be received within one year.

**Promises to Give** – Unconditional promises to give that are expected to be collected within one year are recorded at net realizable value. Unconditional promises to give expected to be collected in future years are initially recorded at fair value using present value techniques incorporating risk-adjusted discount rates designed to reflect the assumptions market participants would use in pricing the asset. In subsequent years, amortization of the discounts is included in contribution revenue in the statement of activities. All promises to give are expected to be collected within one year. The determination of the allowance for uncollectable promises to give is based on historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectable.

**Investments** – All investments are carried at fair value in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by donors are reported as increases in unrestricted net assets if the restrictions are met (either a stipulated time period ends, or a purpose restriction is accomplished) in the reporting period in which the income and gains are recognized.

**Property & Equipment** – Donations of property and equipment are reported as unrestricted support unless the donor has restricted the use of the asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those donated assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired assets are placed in service. The Organization reclassifies donor restricted net assets to unrestricted net assets at that time.

The Organization capitalizes assets on the basis of cost or fair market value at the acquisition date. Maintenance and repairs are charged to expense as incurred while major renewals and betterments are reviewed on an item by item basis for potential capitalization. When items of property or equipment are sold or retired, the related cost and accumulated depreciation are removed from the accounts and any gain or loss is included in the results of operations.

Depreciation is computed on the straight-line basis, applied over the estimated useful lives of the assets, generally as follows:

Furniture and Fixtures	7 - 15 Years
Equipment	5 - 15 Years
Buildings	7 - 40 Years
Leasehold Improvements	5 - 40 Years

**WOMEN'S CARE CENTER, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**December 31, 2022 and 2021**

Depreciation expense was \$471,053 and \$472,077 for the years ended December 31, 2022 and 2021, respectively.

**Advertising** – Advertising costs are of the non-direct response type and are expensed as incurred. Total advertising expenses were \$482,078 and \$385,864 for the years ended December 31, 2022 and 2021, respectively.

**Functional Allocation of Expenses** - The costs of providing various programs and other activities have been summarized on a functional basis in the statement of functional expenses. Accordingly, certain costs have been allocated among the programs and supporting services benefited. While a majority of these costs are specifically identifiable to a functional expense category other costs are allocated. Allocation bases primarily include: estimates of time (e.g. for salaries and wages, payroll taxes, pension contributions); and square footage (e.g. for occupancy).

**Income Taxes** - The Organization is incorporated as a not-for-profit organization under the laws of the State of Indiana, and is exempt from federal and state income taxes pursuant to provisions of Section 501(c)(3) of the Internal Revenue Code.

The Organization follows the provisions of Financial Accounting Standards Board Accounting Standards Codification (FASB ASC) Topic 740-10 *Accounting for Income Taxes*, and management believes it has no material uncertain tax positions or any related penalties and interest to accrue for the years ended December 31, 2022 and 2021, and accordingly, there is no liability for unrecognized tax benefits.

The Organization files IRS Form 990 annually with the Federal Government. The past three fiscal year-end tax returns are still open to examination by taxing authorities, though there are no known years under examination.

**Adopted Accounting Standards** – In February 2016, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2016-02, *Leases (Topic 842)*, which supersedes existing guidance for accounting for leases under Topic 840, *Leases*. The FASB also subsequently issued the following additional ASUs, which amend and clarify Topic 842: ASU 2018-10, *Codification Improvements to Topic 842, Leases*; ASU 2018-11, *Leases (Topic 842): Targeted Improvements*; and ASU 2019-01, *Leases (Topic 842): Codification Improvements*. The most significant change in the new leasing guidance is the requirement to recognize right-to-use (ROU) assets and lease liabilities for operating leases on the statement of financial position.

The Organization elected to adopt these ASUs using the modified retrospective approach with January 1, 2022 as the date of initial adoption. The Organization elected the package of practical expedients permitted under the transition guidance within the new standard, which among other things, allowed the Organization to carry forward the historical lease classification and use a risk-free rate as the discount rate for the lease. The adoption resulted in recognizing operating right-to-use assets of \$861,471 and corresponding lease liability, as of January 1, 2022, on the Organization's statement of financial position but did not have a material impact on the statement of activities and had no impact on cash flows. The most significant impact was the recognition of ROU assets and lease liabilities for operating leases.

The Organization has elected to early adopt the transitional guidance for practical expedients under ASU 842 using the prospective approach for new and existing leasehold improvements.

**WOMEN'S CARE CENTER, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**December 31, 2022 and 2021**

**NOTE 2 – REVENUE RECOGNITION**

**Revenue Recognition Policy** - Donor support, contributions and grants received are recognized as revenue when received or unconditionally promised. These revenue streams are recorded as without or with donor restrictions, depending on the existence and/or nature of any donor restrictions. Donor restricted support is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the accompanying statement of activities and changes in net assets as net assets released from restrictions.

A portion of the Organization's revenue was derived from cost-reimbursable grants, which are conditioned upon the incurrence of allowable qualifying expenses. Revenue is recognized when the Organization has incurred expenditures in compliance with specific grant provisions. In 2022 and 2021, the Organization received cost-reimbursable grants of \$926,617 and \$412,525 respectively. The grant receivable balance included in the Statement of Financial Position at December 31, 2022 and 2021 for these grants are \$154,630 and \$34,229, respectively. Absent any grantor stipulations, grants are recorded as revenue when the award letter for the grant is received.

The Organization receives significant in-kind contributions of time and pro bono services from members of the community and volunteers related to program operations and fundraising campaigns. Donated services are recognized as contributions if the services create or enhance nonfinancial assets, require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Donated materials consist primarily of baby clothing, car seats, cribs, diapers, and prenatal vitamins. There is also donated rent for two locations in Ft. Wayne, Indiana and one location in Bloomington, Indiana. The Organization recognizes in-kind contribution revenue and a corresponding asset or expense in an amount approximating the estimated fair value at the time of the donation.

**Disaggregation of Revenue from Contracts with Grantors**

Revenue from performance obligations satisfied over time consist of grant revenue which is a part of public support and revenues in the statements of activities.

Various economic and political factors affect revenue and cash flows. Revenues from the grants with performance obligations that are satisfied over time are from contracts with three state government programs and are impacted by changes in those state governments.

**WOMEN'S CARE CENTER, INC.**  
**NOTES TO THE FINANCIAL STATEMENTS**  
**December 31, 2022 and 2021**

The various revenue lines on the statements of activities includes income from contracts with grantors and from other sources. The income from contracts with grantors is earned over time or at a point in time. Revenue shown on the statement of activities for the year ended December 31, 2022 and 2021 is as follows:

<b>2022</b>	<b>Revenue from Contracts with Grantors</b>	<b>Revenue from Other Sources</b>	<b>Total</b>
Direct Mail Contributions	\$ -	\$ 2,146,728	\$ 2,146,728
Personally Developed Contributions	-	4,072,280	4,072,280
In-Kind Contributions	-	406,375	406,375
Other Contributions	-	556,739	556,739
Grant Revenue	3,053,745	-	3,053,745
Contributions from Women's Care Center Foundation	-	3,879,919	3,879,919
Special Events	-	2,152,940	2,152,940
Less: Special Events Direct Benefits to Donors	-	(589,128)	(589,128)
Interest Income	-	1,551	1,551
Net Investment Income	-	(221,716)	(221,716)
Loss on Disposal of Assets	-	(37,965)	(37,965)
	<u>\$ 3,053,745</u>	<u>\$ 12,367,723</u>	<u>\$ 15,421,468</u>

	<b>Revenue Recognized over Time</b>	<b>Revenue Recognized at a Point in Time</b>	<b>Revenue with Contracts with Grantors</b>
Grant Revenue	<u>\$ 2,742,335</u>	<u>\$ 311,410</u>	<u>\$ 3,053,745</u>
	<u>\$ 2,742,335</u>	<u>\$ 311,410</u>	<u>\$ 3,053,745</u>

<b>2021</b>	<b>Revenue from Contracts with Grantors</b>	<b>Revenue from Other Sources</b>	<b>Total</b>
Direct Mail Contributions	\$ -	\$ 2,037,944	\$ 2,037,944
Personally Developed Contributions	-	4,540,018	4,540,018
In-Kind Contributions	-	375,491	375,491
Other Contributions	-	392,453	392,453
Grant Revenue	2,367,993	-	2,367,993
Contributions from Women's Care Center Foundation	-	2,144,598	2,144,598
Special Events	-	2,370,780	2,370,780
Less: Special Events Direct Benefits to Donors	-	(521,066)	(521,066)
Interest Income	-	502	502
Net Investment Income	-	42,553	42,553
Loss on Disposal of Assets	-	(14,095)	(14,095)
	<u>\$ 2,367,993</u>	<u>\$ 11,369,178</u>	<u>\$ 13,737,171</u>

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	Revenue Recognized over Time	Revenue Recognized at a Point in Time	Revenue with Contracts with Grantors
Grant Revenue	<u>\$ 1,869,112</u>	<u>\$ 498,881</u>	<u>\$ 2,367,993</u>
	<u>\$ 1,869,112</u>	<u>\$ 498,881</u>	<u>\$ 2,367,993</u>

**Performance Obligations**

Performance obligations related to two grants are satisfied upon completion of each counseling session and training class. The Organization records revenue when participants receive the services.

Performance obligation related to a grant is satisfied as allowable expenses are spent. This is a cost reimbursable grant which a grantor agreed to fund certain approved costs incurred. The Organization records revenue when the costs are incurred.

**Variable Consideration**

The Organization does not offer any variable consideration.

**Grants Receivable from Contracts with Grantors**

Grant receivable on the statements of financial position represents amounts expected to be received in exchange for services provided. As of December 31, 2022 and 2021, the Organization has performed all services and all performance obligation have been fulfilled related to these receivables. Therefore, the Organization has an unconditional right to these funds as all performance obligations have been satisfied, and thus, they are classified as grants receivable on the statement of financial position. Grants receivable balances relating to these grants at December 31, 2022 and 2021 were \$674,752 and \$494,223, respectively.

**NOTE 3 – LIQUIDITY AND AVAILABILITY OF RESOURCES**

The table below reflects the Organization's financial assets available within one year of the statements of financial position date for general expenditure, reduced by amounts that are not available for general use due to contractual or donor-imposed restrictions within one year of the statement of financial position date. Amounts that are not available also include board designated amounts that could be utilized if the Board of Directors approved the use.

Financial Assets at December 31,	2022	2021
Cash and Cash Equivalents	\$ 6,763,862	\$3,933,763
Receivable from Related Party	-	31,474
Grants Receivable	674,752	494,223
Promise to Give Receivable	500,000	-
Investments held at Catholic Investment Services	<u>447,291</u>	<u>-</u>
Total Financial Assets Available	8,385,905	4,459,460
Less amounts unavailable for general expenditure within one year		
Restricted by donors with purpose – not yet spent	<u>(1,286,153)</u>	<u>(425,000)</u>
Total financial assets available to management for general expenditure within one year	<u>\$ 7,099,752</u>	<u>\$4,034,460</u>

The Organization maintains a policy of structuring its financial assets to be available as its general expenditures, liabilities, and other obligations come due. The Organization has financial assets as of December 31, 2022 to cover approximately 261 days.



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**NOTE 4 – CONCENTRATIONS OF RISK**

The Organization places its cash with one financial institution. The amount of deposits held at the institution are at times in excess of the federal depository insurance limits. The Organization has not experienced losses in regards to this risk.

The Organization receives a substantial amount of support from a select group of individuals and foundations. If a significant reduction in the level of support were to occur with these donors, it may have a significant effect on the Organization's programs and activities. For the year ended December 31, 2022 one donor accounted for 24% of the total revenues and for the year ended, December 31, 2021, two donors accounted for 33% of the total revenues for the year.

**NOTE 5 – FUNDS HELD FOR PARTNER CENTERS AND RECEIVABLE FROM PARTNER CENTERS**

The Organization receives donations for other affiliated centers. The donations are held as agency funds and reported as current liabilities on the Statement of Financial Position. For the year ended December 31, 2022 and 2021, the Organization held funds totaling \$63,899 and \$148,938, respectively.

The Organization paid for some fundraising expenses for an affiliated center. Those fundraising expenses are recorded and as receivable from partner center and presented on the Statement of Financial Position as a current asset. For the year ended December 31, 2021, this receivable balance totaled \$31,474.

**NOTE 6 – NET ASSETS WITHOUT DONOR RESTRICTIONS**

The Organization's net assets without donor restrictions is comprised of undesignated and board designated amounts for the following purpose at:

December 31,	2022	2021
Undesignated	\$ 13,676,830	\$ 12,984,039
Board designated for quasi-endowment	<u>946,932</u>	<u>1,042,553</u>
Total net assets without donor restrictions	<u>\$ 14,623,762</u>	<u>\$ 14,026,592</u>

**NOTE 7 – NET ASSETS WITH DONOR RESTRICTIONS**

The Organization's net assets with donor restrictions include purpose restricted unconditional donor contributions for which expenses satisfying the donor restrictions have not yet been incurred and assets held at a community foundation.

Net assets with donor restrictions are as follows for December 31:

	2022	2021
Contributions for new centers	\$ 3,658,831	\$ 350,000
Contribution grant for Nebraska planned expansion	281,000	75,000
Promise to give Receivable	500,000	-
Contribution for Chicago center not in service	1,300,000	1,300,000
Contributions for Naples center not in service	<u>1,260,015</u>	<u>1,260,015</u>
Total net assets with donor restrictions	<u>\$ 6,999,846</u>	<u>\$ 2,985,015</u>

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**NOTE 8 – BENEFICIAL INTEREST IN FUNDS HELD BY COMMUNITY FOUNDATION**

The Organization has transferred assets to the Community Foundation of Elkhart County, Inc. (the Foundation) which is holding them as six endowed component funds (the Funds) for the benefit of the Organization. The Organization has granted the Foundation variance power whereby the principal is held and controlled by the Foundation. The Funds are subject to the Foundation's investment and spending policies. The purpose of the Funds are to further the charitable purposes of the Organization. The Organization reports the fair value of the Funds as Beneficial Interest in Assets Held at the Community Foundation in the Statement of Financial Position. Changes in the value of the Funds are reported as gains or losses in the Statement of Activities.

At December 31, 2022 and 2021, the board designated balance of the Funds, which are reflected as an asset of the Organization in accordance with accounting principles generally accepted in the United States, approximated \$946,933 and \$1,042,553 at market value, respectively. The total balance of the Funds, which includes original contribution, market growth and additional public contributions, approximated \$2,044,828 and \$1,167,553, respectively.

**NOTE 9 – FAIR VALUE MEASUREMENT**

The Organization follows the provisions of ASC Topic, "*Fair Value Measurements*" which applies to all assets and liabilities that are being measured and reported at fair value. This topic establishes a framework for measuring fair value in accordance with accounting principles generally accepted in the United States of America and expands disclosure about fair value measurement. Under accounting principles generally accepted in the United States of America, fair value refers to the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. It clarifies the principle that fair value should be based on the assumptions market participants would use when pricing the asset or liability. This standard enables the reader of the financial statements to assess the inputs used to develop the measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine the fair values.

Observable inputs are inputs that market participants would use in pricing the asset or liability based on market data obtained from independent sources. Unobservable inputs reflect assumptions that market participants would use in pricing the asset or liability based on the best information available in the circumstances. Inputs are used in applying the various valuation techniques and broadly refer to the assumptions that market participants use to make valuation decisions, including assumptions about risk. Inputs may include price information volatility statistics, specific and broad credit data, liquidity, and other factors.

A Financial instrument's level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. However, the determination of what constitutes "observable" requires significant judgment by management. Women's Care Center, Inc. considers observable data to be market data that is readily available, regularly distributed or updated, reliable and verifiable, not proprietary, and provided by independent sources that are actively involved in the relevant market. The categorization of a financial instrument within the hierarchy is based upon the pricing transparency of the instrument and does not correspond to Women's Care Center, Inc.'s perceived risk of that instrument.

The standard required that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

Level 1 – Pricing inputs are quoted prices in active markets for identical assets or liabilities. A quoted price for an identical asset or liability in an active market provides the most reliable fair value measurement because it is directly observable to the market.

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Investments whose values are based on quoted market prices in active markets, and are therefore classified within Level 1, include actively traded equities, certain U.S. government and sovereign obligations, and certain money market securities.

Level 2 – Pricing inputs are other than quoted prices in active markets for identical assets, but the inputs are either directly or indirectly observable. Quoted prices are available, but the assets are traded less frequently and thus valuation is accomplished using similar securities, the parameters of which can be directly observed.

Investments classified as Level 2 trade in markets that are not considered to be active, but are valued based on quoted market price, dealer quotations or alternative pricing sources supported by observable inputs are classified within Level 2. These generally include certain U.S. government and sovereign obligations, most government agency securities, investment grade corporate bonds, certain mortgage products, certain bank loan and bridge loans, less liquid listed equities, state, municipal and provincial obligations, most physical commodities, and certain loan commitments. As Level 2 investments include positions that are not traded in active markets and/or subject to transfer restrictions, valuations may be adjusted to reflect liquidity and/or non-transferability, which are generally based on available market information.

Level 3 – Pricing inputs are not observable in the market. Thus, valuation is accomplished using management's best estimate of fair value, with inputs into the determination of fair value that require significant management judgment or estimation.

Investment classified within Level 3 have significant unobservable inputs, as they trade infrequently or not at all. Level 3 instruments include private equity and real estate investments, certain bank loans and bridge loans, less liquid corporate debt securities (including distressed debt instruments), collateralized debt obligations, and less liquid mortgage securities (backed by either commercial or residential real estate).

Within Level 3, the use of market approach generally consists of using comparable market transactions, while use of the income approach generally consists of the net present value of estimated future cash flows, adjusted as appropriate for liquidity, credit, market and/or other risk factors.

The inputs used in estimating the fair value of Level 3 investments include the original transaction price, recent transactions for the same or similar instruments, completed or pending third-party transactions in the underlying investment or comparable issuers, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt capital markets, and changes in financial ratios or cash flows. Level 3 investments may also be adjusted to reflect illiquidity and/or non-transferability, with the amount of such discount estimated in the absence of market information. The fair value measurement of Level 3 investments does not include transaction costs as an input, although those costs may have been capitalized as part of the security's cost. Due to the lack of observable inputs, the assumptions used may significantly impact resulting fair value and, therefore, the amounts reported in the accompanying financial statements.

The fair value of the beneficial interest in assets held by others and the investments held by Catholic Investment Services are based on the fair value of fund investments as reported by the Community Foundation of Elkhart County and reported by Catholic Investment Services. These are considered to be Level 3 measurements.

As of December 31, 2022 and 2021, the fair value of those assets recognized in the accompanying statements of financial position at fair value on a recurring basis and the level within the fair value hierarchy are as follows:

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<b>Assets as of December 31, 2022</b>	<u>Total</u>	<u>Level 1 Inputs</u>	<u>Level 2 Inputs</u>	<u>Level 3 Inputs</u>
Beneficial Interest in Assets Held by Community Foundation	\$ 946,933	\$ -	\$ -	\$ 946,933
Investments Held by Catholic Investment Services	<u>447,291</u>	<u>-</u>	<u>-</u>	<u>447,291</u>
<b>Total</b>	<u><b>\$1,394,224</b></u>	<u><b>\$ -</b></u>	<u><b>\$ -</b></u>	<u><b>\$1,394,224</b></u>

<b>Assets as of December 31, 2021</b>	<u>Total</u>	<u>Level 1 Inputs</u>	<u>Level 2 Inputs</u>	<u>Level 3 Inputs</u>
Beneficial Interest in Assets Held by Community Foundation	<u>\$1,042,553</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$1,042,553</u>

The following table represents a reconciliation of the activities for Level 3 financial instruments:

Balance at January 1, 2022	\$ 1,042,553
Amounts invested in funds	573,387
Share of (depreciation)/appreciation of fund	(221,716)
Distributions received	<u>-</u>
Balance at December 31, 2022	<u>\$1,394,224</u>

**NOTE 10 – CONTRIBUTED NONFINANCIAL ASSETS**

The Organization received nonfinancial assets for year ended December 31, 2022 and 2021 that consisted of the following:

	2022	2021
Baby Clothing, Cribs, Car Seats, Diapers	\$ 224,249	\$ 232,125
Rent	79,200	79,200
Prenatal Vitamins	100,926	58,060
Architectural Services	2,000	5,500
Legal Services	<u>-</u>	<u>606</u>
<b>Total</b>	<u><b>\$ 406,375</b></u>	<u><b>\$ 375,491</b></u>

The Organization received baby clothing, cribs, car seats, diapers, and prenatal vitamins that were utilized to carry out the mission of the Organizations.

In 2017, the Organization entered into a fifteen-year lease agreement commencing on February 1, 2017 for space in Bloomington, Indiana, which requires an annual payment of \$1. The monthly fair market value of this in-kind rent is \$2,500. The lease expense and related in-kind revenue was \$30,000 for the years ended December 31, 2022 and 2021.

In 2013, the Organization entered into a ten-year lease agreement commencing on December 1, 2013 for space in Ft. Wayne, Indiana, which requires an annual payment of \$1. The monthly fair market value of this in-kind rent is \$1,400. The lease expense and related in-kind revenue was \$16,800 for the years ended December 31, 2022 and 2021.

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In 2009, the Organization entered into a fifteen-year lease agreement commencing on December 1, 2009 for space in Ft. Wayne, Indiana, which requires an annual payment of \$1. The monthly fair market value of this in-kind rent is \$2,700. The lease expense and related in-kind revenue for the years ended was \$32,400 for the years ended December 31, 2022 and 2021.

Contributed services are recognized as in-kind revenues at their estimated fair value if the services create or enhance nonfinancial assets, require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. The Organization receives contributed legal and architectural services that are reported using current rates for similar professional services. The Organization also receives a significant amount of donated services from unpaid volunteers who assist in carrying out the mission and who assist in fundraising. No amounts have been recognized in the statements of activities for these services because the criteria for recognition have not been satisfied.

**NOTE 11 – RELATED PARTY TRANSACTIONS**

During the years ended December 31, 2022, and 2021, the Organization received support from Women's Care Center Foundation, Inc. (WCCF), a separately governed Section 501(c)(3) non-profit entity. In 2021 WCCF was a related entity through a common board member. As of January 1, 2022, there was no longer a common board member and therefore not a related entity in 2022. The funds received from WCCF are reported separately on the Statement of Activities and the amount received was \$2,144,598 for the year ended December 31, 2021.

**NOTE 12 – LEASE COMMITMENT**

In February 2019, the Organization entered into a five-year lease agreement with the option to renew for an additional five years for clinic space in Michigan City, Indiana, which requires a monthly payment of \$1,500. The lease expense included in the statements of activities for the years ended December 31, 2022 and 2021 was \$18,000.

In August 2020, the Organization entered into a five-year lease agreement commencing on October 1, 2020 with the option to renew for an additional year for clinic space in Richmond, Kentucky, which requires a monthly payment of \$2,100. The lease expense included in the statements of activities for the years ended December 31, 2022 and 2021 was \$25,200.

In February 2020, the Organization entered into a five-year lease agreement commencing on April 1, 2020 with the option to renew for two additional five-year periods for clinic space in Lincoln, Nebraska, which requires a monthly payment of \$2,500 for the first twenty four months. A new agreement that superseded the original agreement was signed commencing April 1, 2022 which requires a monthly payment of \$4,500 and has additional space. The lease expense included in the statement of activities for the years ended December 31, 2022 and 2021 was \$43,150 and \$30,000, respectively.

In March 2017, the Organization entered into a five-year lease agreement with the option to renew for three additional five-year periods for clinic space in Merrillville, Indiana. Each year's monthly rental amount is calculated by adding a 2.5% cost of living increase to the monthly rental amount of the previous year. The monthly lease payment increased to \$2,046 from \$1,996 in year four and did not increase in year five. The lease expense included in the statement of activities for the years ended December 31, 2022 and 2021 was \$24,553 and \$24,403, respectively.

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Lease related assets and liabilities recorded on the statements of financial position as of December 31 are as follows:

<b>Assets:</b>	<b><u>2022</u></b>
Right of Use Assets – Operating Leases	\$ 765,906
<b>Liabilities:</b>	
Operating Lease Liabilities - Current	98,727
Operating Lease Liabilities - Noncurrent	<u>667,179</u>
Total Operating Lease Liabilities	<u>\$ 765,906</u>

The following summarizes the line items in the statement of functional expenses which include the components of lease expense for the year ended December 31:

	<b><u>2022</u></b>
Occupancy Costs (included in program services):	
Operating lease cost	\$ 100,661
Occupancy Costs (included in support services):	
Operating lease cost	1,027
Occupancy Costs (included in fundraising):	
Operating lease cost	1,027

As of December 31, 2022, maturities of lease liabilities are as follows:

2023	\$ 104,841
2024	105,482
2025	106,139
2026	100,513
2027	60,945
Thereafter	<u>312,000</u>
Total Lease Payment	789,920
Less Imputed Interest	<u>(24,014)</u>
Total Lease Obligations	765,906
Less Current Obligations	<u>(98,727)</u>
Long-Term Lease Obligations	<u>\$ 667,179</u>

The following summarizes cash flow information related to leases for the year ended December 31, 2022:

Cash paid for amounts included in measuring lease liabilities:	\$ 102,715
Lease assets obtained in exchange for lease obligations:	\$ 861,471

The weighted average remaining lease term in years at December 31, 2022 is 9.17 and the weighted average discount rate is 0.89%.

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The description of leases not required to be capitalized as right of use assets according to ASU 2016-02, *Leases* because the Organization moved out of these buildings in 2023, are as follows:

In January 2013, the Organization renewed a non-cancelable seven-year lease agreement to lease clinic space in South Bend, Indiana requiring a monthly lease payment of \$1,700. At the end of the agreement, the lease was converted to a month-to-month lease. The lease expense for the year ended December 31, 2022 and 2021 was \$20,400.

In September 2022, Women's Care Center of Maryland, Incorporated became a branch of Women's Care Center, Inc. At this time Women's Care Center took over the lease for clinic space in Belair Maryland. The monthly payments are \$4,695 and the lease expense included in the statements of activities was \$9,968 for the year ended December 31, 2022.

**NOTE 13 – RETIREMENT PLAN**

The Organization maintains a 403(b) plan covering all employees. The Organization contributes a discretionary matching contribution for all employees who have at least one year of service. For the years ended December 31, 2022 and 2021 the Organization matched participant contributions dollar-for-dollar up to a limit of 1% of each participant's eligible compensation. Amounts contributed are vested 20% per year over 6 years. An employee may contribute to the plan if he/she desires in accordance with guidelines set by the Internal Revenue Service. Retirement plan expense for the years ended December 31, 2022 and 2021 was \$34,608 and \$31,819, respectively.

**NOTE 14 – SUBSEQUENT EVENTS**

The Organization has evaluated subsequent events for potential recognition and/or disclosure through December 6, 2023, the date the financial statements were available to be issued. There were no events that require adjustments to or disclosure in the Organization's financial statements for the year ended December 31, 2022.